

Marcy Winter Wilkins Associate, Business Group

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Marcy Winter Wilkins joined the Business Group in June 2018. Her practice is primarily devoted to representing businesses and individuals in a variety of commercial real estate, residential real estate, and business negotiations and transactions, including acquisitions, leasing, and entity formation.

Prior to joining BoyarMiller, as an associate for a boutique firm in Waco, Texas, Marcy worked on various commercial real estate and business matters, including both transactional work and complex litigation, as well as construction contracts, consulting contracts, and vendor contracts. In addition to serving clients, Marcy worked as an adjunct professor at Baylor Law School, where she taught a second-year course in transactional writing. Her strong communication skills enable her to help clients understand complex information.

Marcy earned her JD from Baylor Law School, where she served as the Managing Senior Executive Editor of Baylor Law Review.

Marcy's love of long distance running has helped her appreciate the importance of perseverance and passion, and she brings those same qualities to her legal practice. Marcy is committed to delivering quality work for her clients on a consistent basis.

EDUCATION

- JD, Baylor University School of Law, *cum laude*
- BBA, Colorado State University, *summa cum laude*

AFFILIATIONS

- Commercial Real Estate Women (CREW)
- Houston Young Lawyers Association Member
- State Bar of Texas



RELEVANT REPRESENTATIVE MATTERS

REAL ESTATE

- Represented tenant company in negotiation and preparation of office leases for branches statewide, including the Dallas-Fort Worth, Houston, and South Texas metroplexes.
- Represented local landlord in negotiation and preparation of various retail leases with both national chains and local businesses.
- Represented purchaser in connection with acquisition of retail properties.
- Represented private property owner in negotiation of quasi-public easement construction and maintenance agreement with the City of Waco.
- Represented of national home builder in the acquisition of an approximately 80-acre tract of land in Harris County for development as a residential subdivision community, and negotiation of associated conveyance documents, land bank documents, development agreements with adjacent land developer, and financing and reimbursement agreements with the Municipal Utility District.



REAL ESTATE CONTINUED

- Represented a residential subdivision developer in the acquisition of an approximately 88-acre tract of land in Collin County, Texas, and drafted and negotiated the development and construction agreements, off-site easements and related agreements, and public improvement district restrictions and documentation.
- Represented Kirby Grove Lofts Venture, LLC, an affiliate of Midway, in the refinancing of the Avenue Grove multifamily development. The Lender was Wells Fargo.
- Represented Elite Street Capital Waterstone Equity DE, LLC, in a debt refinance of apartments in Baltimore County, Maryland. The Lender was The Federal Home Loan Mortgage Corporation (Freddie Mac) and the Loan Servicer was Greystone Servicing Company, LLC.

MERGERS & ACQUISITIONS

- Represented the owners of Kingsley Constructors, Inc. (“Kingsley”) in the sale of all of the stock of Kingsley to MasTec.