# Lawrence E. Wilson Shareholder, Business Group

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Larry Wilson is a Shareholder in BoyarMiller's Business Group, where his practice consists of representing public and private businesses in acquisitions, divestitures, corporate finance and general corporate matters.

Larry began his legal career as a law clerk in the corporate legal department of Browning Ferris Industries. In 1979 he was tapped to start the legal department of Stewart & Stevenson Services, a newly public manufacturer and distributor of industrial, oilfield, military and power generation equipment, where he remained to oversee all legal aspects of the company as it grew from \$300 million to over \$1 billion in revenue. He entered private practice in 2001 and focuses on providing client centric legal services to mid-market manufacturing, distribution and service providers in a variety of industries.

His representative transactions include day to day corporate and commercial counseling – acting as an outside general counsel to various businesses – to complex mergers and acquisitions, initial capitalization and growth financing, and restructuring transactions. Recent matters include representing the owners of a packaging and distribution business in a sale to a private equity controlled buyer and representing the majority owner of a joint venture in the acquisition of outstanding minority interests and restructure of business' indebtedness.

#### **EDUCATION**

- JD, University of Houston (Order of the Barons)
- BBA, Texas Tech University (Presidential Scholar)

## **AFFILIATIONS**

- · Houston Bar Association
- Texas Bar Association
- · Texas Bar Foundation, Fellow



#### COMMUNITY

- SOBR (Service Organization Benefitting Recovery),
  Founder and former Board Member
- · Passages for Women, former Board Member

#### **RELEVANT REPRESENTATIVE MATTERS**

#### **CORPORATE FINANCE**

- Represented manufacturer of light poles and standards in secured line of credit to finance acquisition of outstanding ownership interests.
- Represented a diesel fuel blending and distribution terminal and related truck transportation operation in the restructure of outstanding indebtedness and equity ownership interests.
- Represented the minority owners and operators of a multi-location fast casual food franchise in the transfer of majority ownership from one private equity owner to another private equity owner and the restructure of operating lines of credit.
- Represented the owners of a horizontal boring business in partial recapitalization and debt restructure.



### CORPORATE FINANCE, CONT'D

Represented a manufacturer of waste water processing equipment and developer of facilities to convert municipal waste water biosolids into a renewable energy source in the private placement of debt and equity securities.

#### **MERGERS & ACQUISITIONS**

- Represented a private equity purchaser of a controlling interest in an oilfield trucking business located in California.
- Represented an owner of a lighting poles and standards manufacturing business in the acquisition of outstanding partnership interests from the remaining owners.
- Represented the owner and operator of bulk storage facilities in the acquisition of a 430,000 barrel storage facility and terminal and the acquisition of approximately 220 acres of undeveloped real property for future development.
- Represented a provider of VoIP voice and data services in the merger with a value added retailer of VoIP services in another market.
- Represented the minority owner and operator of free standing emergency centers in the sale of the membership interests to a national hospital operating company.
- Represented the founder and owner of a steel processing facility in the sale of substantially all of the assets of the business and lease of the related real property to a national steel distribution company.
- Represented the founders of a privately owned mortgage origination and servicing business in the exercise of an option to sell a portion of their remaining interest in the company after a majority interest was acquired by an independent investor.
- Represented the owners of a chemical packaging and distribution business in the sale to a private equity controlled company, including negotiation and implementation of risk abatement for environmentally impacted real estate.
- Represented the buyers of a controlling interest in a privately owned manufacturer and distributor of high pressure valves and manifolds.
- Represented foreign investors in the acquisition of a distributor of drilling and completion fluids with operations in Texas, Louisiana, Oklahoma, Pennsylvania and West Virginia.

- Represented the owner of an oilfield motor and control center manufacturer and service center to private equity controlled integrated component manufacturer and industrial services company.
- Represented an integrated supplier of downhole completion tools and services in the acquisition of a group of related precision machining businesses.
- Represented the founder and owner of a residential home engineering and inspection service company in the sale of a controlling interest to a private equity controlled entity.
- Represented foreign investors in the acquisition of outstanding minority interests in a proprietary pipe coating joint venture including negotiation of access rights over adjacent real property and licensing agreements for proprietary technology.
- Represented management in the acquisition of a certain real estate and the outstanding equity interests in an injection molding and precision machining business from a private equity owner.
- Represented the purchasers of a manufacturer and distributor of DOT qualified lighting, sign and utility poles and ornamental and decorative light poles and flagpoles with operations in the United States and Canada from private equity sellers.
- Represented the certain management participants in the sale by a private equity owner of an integrated manufacturer of oil field equipment, compressors and other engine driven equipment and distributor of diesel engines and spare parts to a strategic purchaser.
- Represented the owner and operator of stainless steel and non-ferrous metals processing company in the acquisition of a cut-to-length and metal polishing business and the subsequent exercise of an option to acquire the related real property.
- Represented the owner of a well stimulation equipment manufacturing business to a publicly-owned diversified manufacturer of oilfield equipment, including lease of environmentally impacted real estate.